

EDUCATION

Bentley University, Honors Program
Candidate for Bachelor of Science, '19
Major: Economics and Finance
Minor: Computer Information Systems
Major GPA: 3.58. Cumulative GPA: 3.43
Achievements: Presidents List, Deans List

SKILLS

Technical: Ruby, Ruby on Rails, Java (AP 5), JavaScript, React, Relational Database Design, HTML, CSS, SQL
Academic: Bloomberg Terminal
Market Concepts Certification, SPSS Analysis, SAS, R, Tableau, BI Analytics, Advanced Excel Functions

CONTACT

Mail: 175 Forest St.
Waltham, MA 02452
Phone: (720) 227-2776
Email: mac@macconnolly.com
Web: macconnolly.com

LEADERSHIP**Bentley Venture Capital Fund****March 2016 - Present****Partner & Director of investments - *Elected-Board***

- Primary contact for founders of early stage companies, acted as a resource and advisor on strategy, business process and model, and general development of the company.
- Lead workshops for company founders teaching basic principles in capital sourcing and VC networking, product development, and startup operations management. Leveraged past experience to provide founders with meaningful insights and advice. Apply skills in bootstrapping, business development, strategic planning, and value proposition refinement to BVCF portfolio companies in daily operations

Bentley Microfinance Group**December 2015 - Present****Director of Internal Memory - *Elected-Board***

- Conceive, process, and assign projects related to marketing, outreach, and business intelligence to members of the internal memory team. Primarily responsible for managing team projects related to internal group roadmap
- Work closely with internal memory team to ensure timely and proper completion of tasks and assignments

WORK**ReVision Consulting****May 2017 - August 2017****Technology Integration & Consulting Intern**

- Worked with a local international airport to plan the expansion of variable integrated consumer airline technology assets
- Prepared weekly market research and trend reports related to aviation consumer technology upgrades
- Met directly with the CEO to develop and implement enhanced project reporting guidelines for future clients and oversaw the transition to Salesforce client management tools
- Recognized by the Airport Consultants Council for work submitted to the ACC Young Professionals Innovation Competition as a top 25 finisher.

Agentless Real Estate**January 2016 - Present****Co-Founder and CEO | Acquisition Pending**

- Co-founded a real estate startup and worked to plan, market, and implement go-to-market strategy for a pre-release beta
- Responsible for recruiting, hiring, and managing full time marketing and development staff
- Secured pre-seed funding from investors and awarded an exclusive \$10,000 grant from NEU's IDEA Startup Accelerator
- Selected as a top-1% startup finalist to interview with YCombinator in San Francisco
- Wrote more than 8,000 lines of code (Ruby, JS, Python) to help accelerate the Agentless proof of concept
- Awarded the Spring '17 NEU SCOUT Design Studio contract - met weekly to co-work on the design, development, and polishing of the Agentless Brand Identity, User Interface, User Experience, and Beta

Colorado Mountain Resorts Investors Group**May 2015 - August 2016****Business Strategy and Financial Analysis Summer Intern**

- Performed strategic hospitality market analysis, generating weekly competitive reports to assess current market standing and quality of product value added
- Generated financial growth analysis reports, and performing feasibility analysis tasks pertaining to construction of a new properties
- Worked directly with the CEO to present financial and business strategy analysis results during mentorship meetings

All for Funds**June 2014 - August 2014****Information Technology Strategy Intern**

- Planned, designed, and programmed a sales management and inventory syndication system following an evaluation of the client's future technology goals and current technical challenges
- Built a custom solution to migrate 10,000 current inventory listings to the newly developed platform
- Worked as project manager for a 3rd party contractor team tasked with the development and implementation of custom eBay store integrations, while ensuring the final result increased both conversion and internal productivity as per client needs